



Interim Management and Consulting by Senior Executives

Gabriele Gabrielli

Last position	<ul style="list-style-type: none">◦ Head of global ABB Utility Network◦ Global Account Executive
Experience	<ul style="list-style-type: none">◦ Implementation and running of global account management programs◦ Managing director of SMEs◦ Broad experience in utilities and power generation markets◦ Large network in Switzerland and with utility customers in France◦ Former president of Electrosuisse
Education	<ul style="list-style-type: none">◦ Master in Mechanical Engineering◦ PhD in Engineering at ETH Zurich◦ Sales and Marketing at University St. Gallen, Switzerland◦ SKU Advanced Management Program◦ Sustainable Energy Markets at the European Energy Institute
Languages	German, Italian, English, French
Special aptitudes and preferences	<ul style="list-style-type: none">◦ Leading global teams to reach ambitious objectives◦ Deploy or improve global and local account management◦ Interim management◦ Strong support of new positioning of a company or division◦ Redefining of company or division strategy as well as its implementation
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